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**365 Main Purchases 16 Data Centers Nationwide from Equinix; Adds John Churchill as Vice President of Sales**

*Former Equinix Staff Join 365 Main's Executive Team*

**SAN FRANCISCO, Calif., December 13, 2012 – 365 Main Inc.**, a leading data center developer and operator, has purchased 16 data centers located across the U.S. from Equinix, Inc. Chris Dolan, CEO and Jamie McGrath, COO, led the purchase along with financial partners Crosslink Capital, Housatonic Partners and Brightwood Capital.

The data centers span the U.S., located in Buffalo, Chicago, Cleveland, Dallas, Detroit, Indianapolis, Nashville, New York, Philadelphia, Phoenix, Pittsburg, San Jose, Seattle, St. Louis, Tampa and Washington D.C. Key employees from these sites joined 365 Main to facilitate a smooth transition and ongoing support for local customers.

According to Chris Dolan, 365 Main CEO, "365 Main now has a national reach with a local focus. In the last decade we earned the reputation of proven data center expertise coupled with high touch customer service, satisfaction and retention. With these newly acquired data centers, we plan to bring that level of service to small businesses up to large enterprises."

**365 Main Brings Vice President of Sales and Executive Staff On Board**

The company also announced it has added John Churchill to be its vice president of sales. As a member of the executive management team, Churchill will lead the national sales team focused on customer retention and driving new business. Churchill joins 365 Main from Equinix, where for nine years he built national sales teams and grew the central region over 400%. Churchill attributes his success to understanding the needs of his clients and providing high touch customer service and solutions.

"We are very pleased to have John join 365 Main," said Dolan. "We know experienced industry executives are essential for continued success, and bringing John on board is exactly what we need to ensure superior customer service and manage this next phase of growth."

Also joining 365 Main's executive team are three former Equinix employees. They include Ross Warrington, senior director of operations; Rene Vazquez Rivera, director of operations – East; and Jason Kiser, director of operations – West. These three individuals bring many years of experience in the data center industry and will continue to manage the operations of the 16 transitioned data center facilities.

## **About 365 Main Inc.**

365 Main was founded by industry leaders Chris Dolan and James McGrath in 2002. They began with a single data center based in San Francisco and grew to five facilities nationwide with 39 megawatts of power under management. These data centers were developed and certified to the highest industry standards and compliance requirements. Today, 365 Main operates 16 data centers nationwide, having earned an industry reputation for high touch customer service, satisfaction and retention. With its years of experience in modern data center development and operations, 365 Main has proven its capability of managing customers with a broad range of requirements ranging from retail colocation to build to suit. 365 Main is a privately held company based in San Francisco. Its financial partners include **Housatonic Partners**, **Crosslink Capital** and **Brightwood Capital**. More information is available at 415-901-5700 or [www.365main.com](http://www.365main.com).

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